NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC.

Financial Statements

For the Years Ended December 31, 2019 and 2018



NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC.

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For the Years Ended December 31, 2019 and 2018

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of North Carolina Council on Economic Education, Inc. Raleigh, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of North Carolina Council on Economic Education, Inc. (a nonprofit corporation) which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of

significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of North Carolina Council on Economic Education, Inc. as of December 31, 2019 and 2018, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Alex Pappas, CPA, P.A.

Certified Public Accountant

August 3, 2020

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statements of Financial Position As of December 31, 2019 and 2018

ASSETS

	12/31/19	12/31/18
Current Assets	4.00.40 5	4.0.070
Cash and Cash Equivalents	\$ 189,425	\$ 46,679
Accounts Receivable (Note 5)	10,443	6,690 1,770
Prepaid Expenses	3,405	1,772
Total Current Assets	203,273	55,141
Property and Equipment		
Furniture & Fixtures	6,280	5,728
Equipment	6,106	6,106
Computer Equipment	21,880	21,078
	34,266	32,912
Less: Accumulated Depreciation	(33,047)	(32,912)
Total Property and Equipment	1,219	-
Other Assets		
NC Section 529 Plans (Note 2)	1,658	2,467
Website Design	18,100	12,621
Less: Accumulated Amortization	(13,534)	(12,621)
Total Other Assets	6,224	2,467
Total Assets	\$ 210,716	\$ 57,608
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LIABILITIES AND NET AS	DE 13	
	12/31/19	12/31/18
Current Liabilities		.
Accounts Payable	\$ 7,712	\$ 1,474
Total Current Liabilities	7,712	1,474
Net Assets		
Without Donor Restrictions	10,185	28,634
With Donor Restrictions	192,819	27,500
Total Net Assets	203,004	56,134
Total Liabilities and Net Assets	\$ 210,716	\$ 57,608

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Activities For the Year Ended December 31, 2019

	Without Donor Restrictions		With Donor Restrictions		Total
Revenues, Gains, and Other Support					
Support Contributions Sponsorships Grant Income	\$	24,667 10,500	\$	- - 345,776	\$ 24,667 10,500 345,776
Revenue Stock Market Game Special Events Unrealized Gain on 529 Plans Investment Return Sales Tax Refunds		1,410 630 56 34 224		- - - -	1,410 630 56 34 224
Net Assets Released From Restrictions		180,457		(180,457)	
Total Support and Revenue		217,978		165,319	 383,297
Expenses					
Program Services Education & Training Resources Stock Market Game Travel & Supplies 529 Plan Distributions Other Program Expenses	\$	28,676 16,148 11,696 896 146,226 203,642	\$	- - - - -	\$ 28,676 16,148 11,696 896 146,226 203,642
Supporting Services Management & General Fundraising Expenses		32,785		- -	32,785
Total Expenses		236,427		-	236,427
Change in Net Assets	\$	(18,449)	\$ 165,319		\$ 146,870
Net Assets - Beginning of Year		28,634	27,500		56,134
Net Assets - End of Year	\$	10,185	\$	192,819	\$ 203,004

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Activities For the Year Ended December 31, 2018

	Without Donor Restrictions		With Donor Restrictions		Total
Revenues, Gains, and Other Support					
Support Contributions Sponsorships Grant Income	\$	25,147 16,500	\$	- - 207,712	\$ 25,147 16,500 207,712
Revenue Stock Market Game Special Events Unrealized Gain on 529 Plans Investment Return Sales Tax Refunds		1,638 1,250 5 30		- - - -	1,638 1,250 5 30
Net Assets Released From Restrictions		190,212		(190,212)	 -
Total Support and Revenue	\$	234,782		17,500	\$ 252,282
Expenses					
Program Services Education & Training Resources Scholarships & Awards Special Events Stock Market Game Travel & Supplies 529 Plan Distributions Other Program Expenses	\$	17,261 2,000 17,997 9,659 349 143,725 190,991	\$	- - - - - -	\$ 17,261 2,000 - 17,997 9,659 349 143,725 190,991
Supporting Services Management & General Fundraising Expenses		31,982		-	31,982
Total Expenses		222,973		-	222,973
Change in Net Assets	\$	11,809	\$	17,500	\$ 29,309
Net Assets - Beginning of Year		16,825		10,000	 26,825
Net Assets - End of Year	\$	28,634	\$	27,500	\$ 56,134

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Functional Expenses For the Twelve Months Ended December 31, 2019

	rogram ervices	Mgmt. & General	Fundra	ising	Total
Bad Debt	\$ 1,068	\$ _	\$	_	\$ 1,068
Bank Charges / Service Fees	-	267		-	267
Dues & Subscriptions	432	108		-	540
Insurance - General	2,153	538		-	2,691
Legal & Accounting Services	1,778	5,335		-	7,113
Meals & Entertainment	2,861	-		-	2,861
Meetings & Conferences	660	-		-	660
Office Supplies & Expense	4,357	1,089		-	5,446
Payroll Taxes	8,771	975		-	9,746
Postage	151	17		-	168
Printing & Binding	817	-		-	817
Rent	10,800	3,600		-	14,400
Retirement Expense	-	5,510		-	5,510
Retirement Plan Fees	-	1,472		-	1,472
Salaries & Wages	109,373	12,152		-	121,525
Taxes & Licenses	437	-		-	437
Telephone & Internet	2,179	545		-	2,724
Utilities	389	129		-	518
	146,226	31,737		-	177,963
Amortization Expense	-	913		-	913
Depreciation Expense	-	135		-	135
•	-	 1,048		-	1,048
	\$ 146,226	\$ 32,785	\$	-	\$ 179,011

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Functional Expenses For the Twelve Months Ended December 31, 2018

	Program	N	/Igmt. &			
	 Services	(General	Fundr	raising	 Total
Bank Charges / Service Fees	\$ -	\$	50	\$	-	\$ 50
Dues & Subscriptions	478		120		-	598
Insurance - General	2,169		542		-	2,711
Legal & Accounting Services	1,778		5,335		-	7,113
Meals & Entertainment	712		-		-	712
Meetings & Conferences	662		-		-	662
Office Supplies & Expense	3,293		823		-	4,116
Payroll Taxes	8,682		965		-	9,647
Postage	205		23		-	228
Printing & Binding	1,260		-		-	1,260
Rent	9,900		3,300		-	13,200
Retirement Expense	-		6,010		-	6,010
Retirement Plan Fees	-		1,779		-	1,779
Salaries & Wages	112,215		12,468		-	124,683
Taxes & Licenses	102		-		-	102
Telephone & Internet	2,269		567		-	2,836
	143,725		31,982		-	 175,707
Amortization Expense	-		-		-	-
Depreciation Expense	_		-		_	
	 -		-			 -
	\$ 143,725	\$	31,982	\$	-	\$ 175,707

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statements of Cash Flows For the Years Ended December 31, 2019 and 2018

	2019	2018
Operating Activities:		
Change in Net Assets	\$ 146,870	\$ 29,309
Adjustments to reconcile increase in net assets to		
net cash provided by operating activities:	1.040	
Depreciation & Amortization	1,048 (3,753)	(6,614)
(Increase) decrease in accounts receivable (Increase) decrease in prepaid expenses	(3,733)	18
Increase (decrease) in accounts payable	6,238	(2,939)
Net cash provided by (used for) operating activities	148,770	19,774
Net dash provided by (asea for) operating dottvices	110,770	10,111
Investing Activities:		
Purchase of Property & Equipment	(1,354)	-
Investment in Website Design	(5,479)	-
(Increase) Decrease in FMV of Section 529 Plans	809	318
Net cash provided by (used for) investing activities	(6,024)	318
Financing Activities:		
None		
Net cash provided by (used for) financing activities	-	-
Net increase in cash and cash equivalents	\$ 142,746	\$ 20,092
Net increase in cash and cash equivalents	Ψ 142,740	Ψ 20,032
Cash and cash equivalents as of beginning of year	46,679	26,587
Cash and cash equivalents as of end of year	\$ 189,425	\$ 46,679
Interest Paid	¢	¢
interest raid	φ -	Ψ -

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Founded in 1970, the North Carolina Council on Economic Education, Inc. (the Organization) is a nonprofit corporation that seeks to enhance and advance economic and financial education for K-12 educators and students of North Carolina. The Organization provides financial literacy courses, workshops and programs, and economic education training to more than 1,000 North Carolina teachers each year.

The North Carolina Council on Economic Education, Inc. seeks to accomplish its mission through standards-based workshops and a variety of resources for educators, academic competitions for students, and advocacy for financial education and training in school systems throughout the state.

The North Carolina Council on Economic Education, Inc. is an affiliate of the Council for Economic Education (CEE), a national organization which focuses on the economic and financial education of students from kindergarten through high school.

Basis of Accounting

The financial statements of North Carolina Council on Economic Education, Inc. have been prepared on the accrual basis, which is in conformity with accounting principles generally accepted in the United States of America.

Basis of Presentation

The Organization's financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for-Profit Organizations" (the "Guide").

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Cash and Cash Equivalents

North Carolina Council on Economic Education, Inc. considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents. The Organization places its cash and cash equivalents on deposit with local financial institutions in the United States. The Federal Deposit Insurance Corporation (FDIC) provides coverage up to \$250,000 for substantially all depository accounts and temporarily provides unlimited coverage for certain qualifying and participating non-interest-bearing transaction accounts. The Organization did not exceed the insured amount as of December 31, 2019 and 2018. Cash and cash equivalents on December 31, 2019 was comprised of a checking account at BB&T.

Public Support and Revenue

Grants and other contributions of cash and other assets are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as net assets without donor restrictions. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Contributions restricted for the acquisition of land, buildings, and equipment are reported as net assets without donor restriction when such assets are acquired and placed in service.

Property, Equipment, and Leasehold Improvements

Maintenance and repairs are expensed as incurred. Property, equipment, and leasehold improvements whose acquisition cost exceeds \$500 are capitalized and carried at cost. When items of property or equipment are sold or retired, the related costs and accumulated depreciation are removed, and any gain or loss is included in income. Leasehold improvements are to be amortized over the shorter of the lease term or useful life.

Depreciation is calculated using the straight-line method over the estimated useful lives of the assets as follows:

Furniture & Fixtures 5 years
Equipment 5 years
Computer Equipment 5 years

Depreciation Expense for the years ended December 31, 2019 and 2018 was \$135 and \$0.

Cost associated with the Organization's website design and development are amortized over a 5-year period. Amortization Expense for the years ended December 31, 2019 and 2018 was \$913 and \$0.

Advertising

Advertising and marketing costs, which are included in administrative expenses, are expensed as incurred. There were no expenses specifically classified as Advertising or Marketing for the years ended December 31, 2019 and 2018.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Income Taxes

North Carolina Council on Economic Education, Inc. is a not-for-profit corporation exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code of 1986 (IRC). As such, the Organization is not taxed on income derived from its exempt functions. However, the Organization is subject to tax on unrelated business income, which is generated from investment income and other activities not related to their stated exempt purposes. The Organization had no significant deferred income tax assets or liabilities as of December 31, 2019, nor was there any unrelated business income for the year ended December 31, 2019.

The Organization has evaluated its tax positions for all open tax years. Currently, the tax years subject to examination by the Internal Revenue Service are 2016, 2017, and 2018. The Organization is not currently under audit nor has the Organization been contacted by any jurisdictions. Therefore, no provision for the effects of uncertain tax positions have been recorded for the year ended December 31, 2019.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Compensated Absences

There was no accrued vacation time to report as of December 31, 2019 or 2018.

NOTE 2 - SECTION 529 ACCOUNTS

The Organization maintains several NC §529 accounts with the College Foundation of North Carolina. These accounts are established as scholarship awards that are granted to the first-place winners of a localized version of the statewide Stock Market Game™ competition.

Established in 2012, this program is a joint effort of the Youth Education for Saving Consortium, the North Carolina Council on Economic Education, and the Garner Road Community Center. Individuals are typically granted between \$300 and \$500 each, and funding for the program is received from Square 1 Bank of Durham. Withdrawals are made as disbursements to educational institutions in accordance with state and federal regulations. Balances for the §529 accounts are presented at Fair Market Value.

NOTE 2 - SECTION 529 ACCOUNTS (continued)

During the years ended December 31, 2019 and 2018, the Organization reported the following activity:

•	<u>2019</u>	<u>2018</u>	
Beginning FMV	\$ 2,467	\$ 2,785	
Contributions	0	0	
Disbursements	(896)	(349)	
Investment Fees	(3)	(4)	
Interest Earned	34	30	
Change in Market Value	<u> </u>	<u> </u>	
Ending FMV	<u>\$ 1,658</u>	<u>\$ 2,467</u>	

NOTE 3 - LEASE COMMITMENTS

North Carolina Council on Economic Education, Inc. leased its office space from two sources in 2019. The office relocated in 2019 and the Organization signed a new lease which is structured with a graduated payment over a five-year period. The total lease expense for the years ended December 31, 2019 and 2018 was \$14,400 and \$13,200.

The future lease payment obligations are as follows:

<u>Year</u>	<u>Payments</u>
2020	\$ 14,340
2021	14,699
2022	15,066
2023	15,443
2024 & thereafter	<u>6,595</u>
	\$ 66,143

NOTE 4 - IN-KIND DONATIONS

Unless otherwise noted below, contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received

During the years ended December 31, 2019 and 2018, North Carolina Council on Economic Education, Inc. did not receive any reportable in-kind donations.

NOTE 5 - ACCOUNTS RECEIVABLE

Accounts Receivable consist of (a) expenses paid by NCCEE due from other organizations from collaborative events; (b) Stock Market Game fees due from individuals and other organizations; (c) reimbursements due from teachers in accordance with certain grant requirements; and (d) reimbursements due from third parties for other reasons. The Accounts Receivable balance as of December 31, 2019 and 2018 was \$10,443 and \$6,690.

Based on historical trends, the Organization collects outstanding amounts within a reasonable period of time so no allowance for doubtful accounts is reported. Balances are reviewed annually, and those deemed uncollectible by the Executive Director are removed and reported as Bad Debt using the direct charge-off method. The Bad Debt expense as of December 31, 2019 and 2018 was \$1,068 and \$0.

NOTE 6 - LIQUIDITY

North Carolina Council on Economic Education, Inc. has approximately \$199,868 of financial assets available within one year of the date of the Statement of Financial Position to meet cash needs for general expenditures. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the date of the Statement of Financial Position.

NOTE 7 - FUNCTIONAL EXPENSES

The costs of providing program and other activities are reported on a functional basis in the statement of activities and statement of functional expenses. Expenses have been allocated among classifications of Program Services, Management & General, and Fundraising using a combination of two methods:

Direct Allocation

Expense transactions are assigned to one or more functional categories based on direct usage.

Indirect Allocation

Expense totals are allocated by using financial and non-financial information to determine an objective basis on which to categorize expenses.

Allocations in these financial statements are determined by management on a discretionary and equitable basis.

NOTE 8 - RETIREMENT PLAN

The North Carolina Council on Economic Education, Inc. provides a 401(k) retirement plan for eligible employees through Branch Banking and Trust (BB&T). Employees who have completed 90 days of service and are age eighteen or older may participate in the plan.

Employees may elect to contribute a percentage of their annual compensation to the plan. The Organization provides matching contributions of 100% of the first 5% of gross compensation.

NOTE 8 - RETIREMENT PLAN (continued)

Employees are 100% vested in their contributions immediately and are vested in the matching contributions after three years of service.

The matching contribution made by the Organization for the twelve months ended December 31, 2019 was \$5,510. The matching contribution made by the Organization for the twelve months ended December 31, 2018 was \$6,010.

NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at the end of the year represents unexpended grants and other forms of income designated by donors for a temporary and specific purpose. Donor restricted net assets consist for the following purposes as of December 31, 2019:

Temporarily restricted net assets were available for the following purposes as of December 31, 2019:

Source of Funds / Program	Unexpended funds Received in 2019
Ally Bank – Stock Market Game First Horizon – Teacher training programs Ally Bank – Stock Market Game Ally Bank – Stock Market Game Coastal Federal Credit Union – Stock Market Game	\$ 12,500 \$ 25,000 \$ 10,000 \$ 20,794 \$ 124,525 \$ 192,819

Net Assets are released from donor restrictions by incurring expenses satisfying the purpose specified by donors. Net Assets released from donor restrictions during the year ended December 31, 2019 totaled \$180,457.

Temporarily restricted net assets were available for the following purposes as of December 31, 2018:

Source of Funds / Program	Unexpended funds Received in 2018
Ally Bank - Stock Market Game	\$ 17,500
Coastal Federal Credit Union - Stock Market Game	<u>\$ 10,000</u>
	<u>\$ 27,500</u>

Net Assets are released from donor restrictions by incurring expenses satisfying the purpose specified by donors. Net Assets released from donor restrictions during the year ended December 31, 2018 totaled \$190,212.

NOTE 10 - SUBSEQUENT EVENTS

The Organization is currently evaluating the effects of the COVID-19 virus and its impact on nonprofit organizations, and has concluded that while it is reasonably possible that the virus could have a negative effect on the results of operations, the specific impact is not readily determinable as of the date of these financial statements. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

These financial statements considered subsequent events through August 3, 2020, the date the financial statements were available to be issued.