NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC.

Financial Statements

For the Years Ended December 31, 2020 and 2019



NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC.

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For the Years Ended December 31, 2020 and 2019

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of North Carolina Council on Economic Education, Inc. Raleigh, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of North Carolina Council on Economic Education, Inc. (a nonprofit corporation) which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of

significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of North Carolina Council on Economic Education, Inc. as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Alex Pappas, CPA, P.A.

Certified Public Accountant

July 15, 2021

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statements of Financial Position As of December 31, 2020 and 2019

ASSETS

Current Assets	12/31/20	12/31/19
Cash and Cash Equivalents	\$ 181,811	\$ 189,425
Accounts Receivable (Note 5)	5,000	10,443
Prepaid Expenses	3,296	3,405
Total Current Assets	190,107	203,273
Property and Equipment	0.000	0.000
Furniture & Fixtures	6,280	6,280
Equipment	6,106	6,106
Computer Equipment	21,880	21,880
Lance Assumption of Danier sinking	34,266	34,266
Less: Accumulated Depreciation	(33,318)	(33,047)
Total Property and Equipment (net)	948	1,219
Other Assets		
NC Section 529 Plans (Note 2)	1,695	1,658
Right-of-Use Assets (Note 3)	51,237	-
Website Design	21,100	18,100
Less: Accumulated Amortization	(16,110)	(13,534)
Total Other Assets	57,922	6,224
Total Assets	\$ 248,977	\$ 210,716
LIABILITIES AND NET A	SSETS	
	12/31/20	12/31/19
Current Liabilities	,,	,,
Accounts Payable	\$ 3,450	\$ 7,712
Lease Liability - Short-Term (Note 3)	14,944	-
Total Current Liabilities	18,394	7,712
Long-Term Liabilities		
Lease Liability - Long-Term (Note 3)	36,293	_
Total Long-Term Liabilities	36,293	-
_		
Total Liabilities	54,687	7,712
Net Assets		
Without Donor Restrictions	62,841	10,185
With Donor Restrictions (Note 9)	131,449	192,819
Total Net Assets	194,290	203,004
Total Liabilities and Net Assets		A 040 740
Total Elabilities and Net Assets	\$ 248,977	\$ 210,716

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Activities For the Year Ended December 31, 2020

	Without Donor Restrictions		With Donor Restrictions		Total
Revenues, Gains, and Other Support					
Support Contributions Sponsorships Grant Income	\$	56,306 50,000	\$	- - 298,880	\$ 56,306 50,000 298,880
Revenue Stock Market Game Special Events Unrealized Gain on 529 Plans Investment Return Sales Tax Refunds Other Income		170 - 29 11 - 4,378		- - - -	170 - 29 11 - 4,378
Net Assets Released From Restrictions		360,250		(360,250)	
Total Support and Revenue		471,144		(61,370)	 409,774
Expenses					
Program Services Education & Training Stock Market Game Travel & Supplies Scholarships Awarded 529 Plan Distributions Other Program Expenses	\$	205,971 8,645 3,224 500 - 163,040 381,380	\$	- - - - -	\$ 205,971 8,645 3,224 500 - 163,040 381,380
Supporting Services Management & General Fundraising Expenses		37,108 -		- -	 37,108 -
Total Expenses		418,488		-	418,488
Change in Net Assets	\$	52,656	\$	(61,370)	\$ (8,714)
Net Assets - Beginning of Year		10,185		192,819	 203,004
Net Assets - End of Year	\$	62,841	\$	131,449	\$ 194,290

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Activities For the Year Ended December 31, 2019

	Without Donor Restrictions		With Donor Restrictions		 Total
Revenues, Gains, and Other Support					
Support Contributions Sponsorships Grant Income	\$	24,667 10,500	\$	- - 345,776	\$ 24,667 10,500 345,776
Revenue Stock Market Game Special Events Unrealized Gain on 529 Plans Investment Return Sales Tax Refunds Other Income		1,410 630 56 34 224		- - - - -	1,410 630 56 34 224
Net Assets Released From Restrictions		180,457		(180,457)	 <u>-</u>
Total Support and Revenue	\$	217,978		165,319	\$ 383,297
Expenses					
Program Services Education & Training Stock Market Game Travel & Supplies Scholarships Awarded 529 Plan Distributions Other Program Expenses	\$	28,676 16,148 11,696 - 896 146,226 203,642	\$	- - - - -	\$ 28,676 16,148 11,696 - 896 146,226 203,642
Supporting Services Management & General Fundraising Expenses		32,785		- -	 32,785
Total Expenses		236,427		-	236,427
Change in Net Assets	\$	(18,449)	\$	165,319	\$ 146,870
Net Assets - Beginning of Year		28,634		27,500	 56,134
Net Assets - End of Year	\$	10,185	\$	192,819	\$ 203,004

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Functional Expenses For the Twelve Months Ended December 31, 2020

	Program Services	Mgmt. & General	Fundraising	Total
Bad Debt	\$ -	\$ -	\$ -	\$ -
Bank Charges / Service Fees	· -	103	· -	103
Dues & Subscriptions	-	_	-	-
Insurance - General	1,986	497	-	2,483
Internship Expenses	550	-	. -	550
Lease Expense	10,912	3,637	-	14,549
Legal & Accounting Services	1,807	5,419	-	7,226
Meals	1,490	-	-	1,490
Meetings & Conferences	749	-	-	749
Office Supplies & Expense	2,138	534	-	2,672
Payroll Taxes	9,844	1,094	-	10,938
Postage	1,077	120	-	1,197
Printing & Binding	764	-	-	764
Retirement Expense	-	6,557	-	6,557
Retirement Plan Fees	-	985	-	985
Salaries & Wages	126,738	14,082	-	140,820
Taxes & Licenses	227	-	-	227
Telephone & Internet	4,231	1,058	-	5,289
Utilities	527	175	-	702
	163,040	34,261	-	197,301
Amortization Expense	-	2,576	_	2,576
Depreciation Expense	-	271	-	271
		2,847	-	2,847
	\$ 163,040	\$ 37,108	\$ -	\$ 200,148

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statement of Functional Expenses For the Twelve Months Ended December 31, 2019

		rogram Services		lgmt. & General	Fundra	aising		Total
Bad Debt	\$	1,068	\$	-	\$	-	\$	1,068
Bank Charges / Service Fees	•	-	·	267	•	-		267
Dues & Subscriptions		432		108		_		540
Insurance - General		2,153		538		_		2,691
Internship Expenses		-,		-		-		, -
Lease Expense		10,800		3,600		-		14,400
Legal & Accounting Services		1,778		5,335		_		7,113
Meals		2,861		-		-		2,861
Meetings & Conferences		660		-		-		660
Office Supplies & Expense		4,357		1,089		_		5,446
Payroll Taxes		8,771		975		-		9,746
Postage		151		17		-		168
Printing & Binding		817		-		-		817
Retirement Expense		-		5,510		-		5,510
Retirement Plan Fees		-		1,472		-		1,472
Salaries & Wages		109,373		12,152		-		121,525
Taxes & Licenses		437		-		-		437
Telephone & Internet		2,179		545		-		2,724
Utilities		389		129		-		518
		146,226		31,737		-	***************************************	177,963
Amortization Expense		-		913		_		913
Depreciation Expense		-		135		_		135
·		-		1,048		-		1,048
	\$	146,226	\$	32,785	\$	-	\$	179,011

NORTH CAROLINA COUNCIL ON ECONOMIC EDUCATION, INC. Statements of Cash Flows For the Years Ended December 31, 2020 and 2019

	12	2/31/20	1	2/31/19
Operating Activities:				
Change in Net Assets	\$	(8,714)	\$	146,870
Adjustments to reconcile increase in net assets to				
net cash provided by operating activities:		0.047		1 0 1 0
Depreciation & Amortization (Increase) decrease in accounts receivable		2,847 5,443		1,048 (3,753)
(Increase) decrease in accounts receivable (Increase) decrease in prepaid expenses		109		(1,633)
Increase (decrease) in accounts payable		(4,262)		6,238
Net cash provided by (used for) operating activities		(4,577)		148,770
Investing Activities:				
Purchase of Property & Equipment		-		(1,354)
Investment in Website Design		(3,000)		(5,479)
(Increase) Decrease in FMV of Section 529 Plans		(37)		809
Net cash provided by (used for) investing activities		(3,037)		(6,024)
Financing Activities: None		_		_
Net cash provided by (used for) financing activities		-	•	-
Net increase in cash and cash equivalents	\$	(7,614)	\$	142,746
Cash and cash equivalents as of beginning of year		189,425		46,679
Cash and cash equivalents as of end of year	\$	181,811	\$	189,425
Supplemental Disclosures:				
Noncash investing and financing transaction:				
Lease of office space				
Right-of-use asset	\$	51,237	\$	-
Operating lease obligation		(51,237)		-
Interest Paid	\$	_	\$	-

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Founded in 1970, the North Carolina Council on Economic Education, Inc. (the Organization) is a nonprofit corporation that seeks to enhance and advance economic and financial education for K-12 educators and students of North Carolina. The Organization provides financial literacy courses, workshops and programs, and economic education training to more than 1,000 North Carolina teachers each year.

The North Carolina Council on Economic Education, Inc. seeks to accomplish its mission through standards-based workshops and a variety of resources for educators, academic competitions for students, and advocacy for financial education and training in school systems throughout the state.

The North Carolina Council on Economic Education, Inc. is an affiliate of the Council for Economic Education (CEE), a national organization which focuses on the economic and financial education of students from kindergarten through high school.

Basis of Accounting

The financial statements of North Carolina Council on Economic Education, Inc. have been prepared on the accrual basis, which is in conformity with accounting principles generally accepted in the United States of America.

Basis of Presentation

The Organization's financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 dated August 2016, and the provisions of the American Institute of Certified Public Accountants (AICPA) "Audit and Accounting Guide for Not-for-Profit Organizations" (the "Guide").

Under the provisions of the Guide, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Cash and Cash Equivalents

North Carolina Council on Economic Education, Inc. considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents. The Organization places its cash and cash equivalents on deposit with local financial institutions in the United States. The Federal Deposit Insurance Corporation (FDIC) provides coverage up to \$250,000 for substantially all depository accounts and temporarily provides unlimited coverage for certain qualifying and participating non-interest-bearing transaction accounts. The Organization did not exceed the insured amount as of December 31, 2020 and 2019. Cash and cash equivalents on December 31, 2020 was comprised of a checking account at BB&T.

Public Support and Revenue

Grants and other contributions of cash and other assets are reported as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as net assets without donor restrictions. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Contributions restricted for the acquisition of land, buildings, and equipment are reported as net assets without donor restriction when such assets are acquired and placed in service.

Property, Equipment, and Leasehold Improvements

Maintenance and repairs are expensed as incurred. Property, equipment, and leasehold improvements whose acquisition cost exceeds \$500 are capitalized and carried at cost. When items of property or equipment are sold or retired, the related costs and accumulated depreciation are removed, and any gain or loss is included in income. Leasehold improvements are to be amortized over the shorter of the lease term or useful life.

Depreciation is calculated using the straight-line method over the estimated useful lives of the assets as follows:

Furniture & Fixtures 5 years
Equipment 5 years
Computer Equipment 5 years

Depreciation Expense for the years ended December 31, 2020 and 2019 was \$271 and \$135.

Operating Lease Right-of-Use Assets valued at \$51,237 were also reported as of December 31, 2020 (See Note 3).

Cost associated with the Organization's website design and development are amortized over a 5-year period. Amortization Expense for the years ended December 31, 2020 and 2019 was \$2,576 and \$913.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Advertising

Advertising and marketing costs, which are included in administrative expenses, are expensed as incurred. There were no expenses specifically classified as Advertising or Marketing for the years ended December 31, 2020 and 2019.

Income Taxes

North Carolina Council on Economic Education, Inc. is a not-for-profit corporation exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code of 1986 (IRC). As such, the Organization is not taxed on income derived from its exempt functions. However, the Organization is subject to tax on unrelated business income, which is generated from investment income and other activities not related to their stated exempt purposes. The Organization had no significant deferred income tax assets or liabilities as of December 31, 2020, nor was there any unrelated business income for the year ended December 31, 2020.

The Organization has evaluated its tax positions for all open tax years. Currently, the tax years subject to examination by the Internal Revenue Service are 2017, 2018, and 2019. The Organization is not currently under audit nor has the Organization been contacted by any jurisdictions. Therefore, no provision for the effects of uncertain tax positions have been recorded for the year ended December 31, 2020.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Compensated Absences

There was no accrued vacation time to report as of December 31, 2020 or 2019.

Adoption of New Accounting Standards

During the year ended December 31, 2020, the Organization adopted ASU No. 2016-02 "Leases (Topic 842)" and subsequent amendments thereto, which requires the Organization to recognize most leases on the Statement of Financial Position. Adoption of the leasing standard resulted in the recognition of Operating Right-of-Use Assets and Operating Lease Liabilities. Disclosures regarding the Organization's leasing activities are presented in Note 3 – Lease Commitments.

NOTE 2 - SECTION 529 ACCOUNTS

The Organization maintains several NC §529 accounts with the College Foundation of North Carolina. These accounts are established as scholarship awards that are granted to the first-place winners of a localized version of the statewide Stock Market Game™ competition.

NOTE 2 - SECTION 529 ACCOUNTS (continued)

Established in 2012, this program is a joint effort of the Youth Education for Saving Consortium, the North Carolina Council on Economic Education, and the Garner Road Community Center. Individuals are typically granted between \$300 and \$500 each, and funding for the program is received from Square 1 Bank of Durham. Withdrawals are made as disbursements to educational institutions in accordance with state and federal regulations. Balances for the §529 accounts are presented at Fair Market Value (FMV).

During the years ended December 31, 2020 and 2019, the Organization reported the following activity:

	<u>2020</u>		2	<u> 2019</u>
Beginning FMV	\$ 1	.,658	\$	2,467
Contributions		0		0
Disbursements	(0)	(896)
Investment Fees	(3)	(3)
Interest Earned		11		34
Change in Market Value	-	<u> 29</u>		<u>56</u>
Ending FMV	<u>\$ 1</u>	<u>.,695</u>	<u>\$</u>	<u> 1,658</u>

NOTE 3 - LEASE COMMITMENTS

Leases are classified as either operating or finance leases at the lease commencement date. The lease expense for operating leases and short-term leases is recognized on a straight-line basis over the lease term. Right-of-use assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the lease commencement date based on the estimated present value of lease payments over the lease term.

The Organization leases its office space under a contract accounted-for as an operating lease. The current operating lease agreement, which provides for graduated monthly payments of between \$1,224.88 and \$1,319.06 expires in April of 2024. Payments on the lease during the years 2020 and 2019 were \$14,549 and \$14,400.

Right-of-use assets and lease liabilities as of December 31, 2020 are as follows:

Operating Lease Right-of-Use Asset	\$ 51,237
Operating Lease Liability, short-term	\$ 14,944
Operating Lease Liability, long-term	\$ 36,293

Based on the terms of existing contracts, future lease payment obligations are as follows:

2021	\$ 14,944
2022	\$ 15,317
2023	\$ 15,700
2024	\$ 5,276
	<u>\$ 51,237</u>

NOTE 4 - IN-KIND DONATIONS

Unless otherwise noted below, contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received

During the years ended December 31, 2020 and 2019, North Carolina Council on Economic Education, Inc. did not receive any reportable in-kind donations.

NOTE 5 - ACCOUNTS RECEIVABLE

Accounts Receivable consist of (a) expenses paid by NCCEE due from other organizations from collaborative events; (b) Stock Market Game fees due from individuals and other organizations; (c) reimbursements due from teachers in accordance with certain grant requirements; and (d) reimbursements due from third parties for other reasons. The Accounts Receivable balance as of December 31, 2020 and 2019 was \$5,000 and \$10,443.

Based on historical trends, the Organization collects outstanding amounts within a reasonable period of time so no allowance for doubtful accounts is reported. Balances are reviewed annually, and those deemed uncollectible by the Executive Director are removed and reported as Bad Debt using the direct charge-off method. The Bad Debt expense as of December 31, 2020 and 2019 was \$0 and \$1,068.

NOTE 6 – LIQUIDITY

North Carolina Council on Economic Education, Inc. has approximately \$186,811 of financial assets available within one year of the date of the Statement of Financial Position to meet cash needs for general expenditures. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the date of the Statement of Financial Position.

The Organization had approximately \$199,868 of financial assets available within one year of the date of the Statement of Financial Position to meet cash needs for general expenditures as of December 31, 2019.

NOTE 7 - FUNCTIONAL EXPENSES

The costs of providing program and other activities are reported on a functional basis in the statement of activities and statement of functional expenses. Expenses have been allocated among classifications of Program Services, Management & General, and Fundraising using a combination of two methods:

Direct Allocation

Expense transactions are assigned to one or more functional categories based on direct usage.

NOTE 7 - FUNCTIONAL EXPENSES (continued)

Indirect Allocation

Expense totals are allocated by using financial and non-financial information to determine an objective basis on which to categorize expenses.

Allocations in these financial statements are determined by management on a discretionary and equitable basis.

NOTE 8 - RETIREMENT PLAN

The North Carolina Council on Economic Education, Inc. provides a 401(k) retirement plan for eligible employees through Branch Banking and Trust (BB&T). Employees who have completed 90 days of service and are age eighteen or older may participate in the plan.

Employees may elect to contribute a percentage of their annual compensation to the plan. The Organization provides matching contributions of 100% of the first 5% of gross compensation.

Employees are 100% vested in their contributions immediately and are vested in the matching contributions after three years of service.

The matching contribution made by the Organization for the twelve months ended December 31, 2020 was \$6,557. The matching contribution made by the Organization for the twelve months ended December 31, 2019 was \$5,510.

NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at the end of the year represents unexpended grants and other forms of income designated by donors for a temporary and specific purpose. Donor restricted net assets consist for the following purposes as of December 31, 2020:

Temporarily restricted net assets were available for the following purposes as of December 31, 2020:

Source of Funds / Program	•	ended funds ved in 2020	
Fidelity Foundation – Teacher training programs	\$	82,859	
Calvin K. Kazanjian Econ. Fdn Teacher training programs	\$	9,590	
Ally Bank - Stock Market Game	\$	6,250	
Ally Bank - Financial literacy programs	\$	6,250	
Fidelity Investments - InvestWrite program	\$	5,000	
Council for Econ. Educ. – National Personal Fin. challenge	\$	1,500	
Council for Econ. Educ Invest in Girls program	\$	10,000	
Coastal Federal Credit Union - Stock Market Game	<u>\$</u>	10,000	
	<u>\$</u>	<u>131,449</u>	

NOTE 9 - NET ASSETS WITH DONOR RESTRICTIONS (continued)

Net Assets are released from donor restrictions by incurring expenses satisfying the purpose specified by donors. Net Assets released from donor restrictions during the year ended December 31, 2020 totaled \$360,250.

Temporarily restricted net assets were available for the following purposes as of December 31, 2019:

Source of Funds / Program	Unexpended funds Received in 2019
Ally Bank - Stock Market Game	\$ 12,500
First Horizon – Teacher training programs	\$ 25,000
Ally Bank - Stock Market Game	\$ 10,000
Ally Bank - Stock Market Game	\$ 20,794
Coastal Federal Credit Union – Stock Market Game	<u>\$ 124,525</u>
	<u>\$ 192,819</u>

Net Assets are released from donor restrictions by incurring expenses satisfying the purpose specified by donors. Net Assets released from donor restrictions during the year ended December 31, 2019 totaled \$180,457.

NOTE 10 - SUBSEQUENT EVENTS

The Organization is currently evaluating the effects of the COVID-19 virus and its impact on nonprofit organizations and has concluded that while it is reasonably possible that the virus could have a negative effect on the results of operations, the specific impact is not readily determinable as of the date of these financial statements. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

These financial statements considered subsequent events through July 15, 2021, the date the financial statements were available to be issued.